

**13 BUILDING BLOCKS FOR BECOMING A  
GREAT TRIAL LAWYER**

**THE ASSOCIATE'S ROLE  
AT TRIAL**



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# BE A KNOW IT ALL



# BE A KNOW IT ALL

- Know the evidence
  - Documents, especially the Exhibits
  - Deposition testimony
  - Disclosures
  - Pleadings
  - Trial testimony
  - Likely Jury Charge

# BE A KNOW IT ALL

- Know the law
  - Rule books!
- Know the judge's orders
  - Motions in Limine
  - Courtroom rules/etiquette



# PIECE THE PUZZLE TOGETHER



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- Anticipate legal battles
- Draft trial brieflets
- Help create exam outlines
- Work with trial theme
- “Clear out the underbrush”
- Be the dropbox

# BE PREPARED

- To be put in the game
- To be early and stay late
- To be calm
- For everything



**YOU'RE THE LINK**





# YOU'RE THE LINK

- Liaison between the partner and paralegals/other lawyers
- Knowledge of both operating points

# SPEAK!

