



## Advanced Tax Workshop: A Post-Wayfair Deep Dive into Nexus

CLE: 7 hours/ 8 CPE Hours Course No.

Friday, March 22, 2019

Belo Mansion, 2101 Ross Ave, Dallas, Texas 75201

### 8:00 Registration and Welcome Announcements

*Daniel Baucum Program Director*

### 8:30 Overview of Substantial Nexus and Issues to Consider for Litigation Exposure [1.0 hr.]

*Cindy Ohlenforst K&L Gates*  
*David Colmenero Meadows, Collier, Reed, Cousins, Crouch & Ungerman*  
*Jimmy Martens Martens, Todd, Leonard & Alrich*

The aftermath of *Wayfair* promises to keep litigators busy in multistate tax challenges. Cindy Ohlenforst will lead this panel discussion, which will provide a brief overview of substantial nexus and then focus on likely litigation issues, factors and litigation strategies for upcoming legal courts battles over nexus.

### 9:30 Legislative Update – State and Federal [1.0 hr.]

*Stephen Long Baker & McKenzie*  
*Matt Hunsaker Baker Botts*  
*Robin Robinson Deloitte*

Learn how state legislatures and Congress are responding to *Wayfair*.

### 10:30 Break

### 10:45 Tax Administrators Roundtable: Thoughts on *Wayfair* from Inside the DORs [1.0 hr.]

*Nancy Prosser Texas Comptroller's Office*  
*Tim Jennrich Washington Department of Revenue*  
*Michael Fatale Massachusetts Department of Revenue*  
*Joe Garrett Alabama Department of Finance*

Top tax administrators will discuss their views on implementing *Wayfair* and related issues.

### 11:45 Lunch (provided)

### 1:00 The Role of Marketplace Providers [1.0 hr.]

*Kirk Lyda Jones Day*  
*Sam Megally K&L Gates*  
*William Lasher Ebay*

Can marketplaces help ease tax compliance and administration? Should they be expected to take on that responsibility? What is their role in a post-*Wayfair* world?

### 2:00 To Streamline or Not to Streamline: Removing Undue Burden from Remote Sellers [1.0 hr.]

*Helen Hecht Multistate Tax Commission*  
*Nancy Prosser Texas Comptroller's Office*  
*Doug Lindholm Council on State Taxation*

A discussion about the pros, cons, ins, and outs of the Streamlined Sales and Use Tax Agreement as a way for states to implement the *Wayfair* decision.

### 3:00 Break

### 3:15 International Commerce: What does the Future Hold for International Sellers? [1.0 hr.]

*Charolette Noel Workshop Planning Committee*  
*John Baker Louisiana State University Law School*  
*Sue Haffield PricewaterhouseCoopers*

The *Wayfair* decision raises issues not only for businesses engaging in multistate commerce, but also for businesses engaging with US businesses or US citizens in international commerce. Learn about the changing landscape and the legal environment international businesses face post-*Wayfair*.

### 4:15 Migration and Mitigation: A Practical Roadmap for Businesses Operating in Multiple States or Serving a Multistate Customer Base [1.0 hr.]

*Christi Mondrik Mondrik & Associates*  
*Ira Lipstet Dubois Bryant & Campbell*  
*Karen Currie Ernst & Young*  
*Shirley Sicilian KPMG*

Practical considerations for business owners transitioning to multistate tax. What opportunities are available to resolve existing issues and help ensure future compliance while maximizing revenue potential? What other issues may be lurking in the shadows?

### 5:30 Informal Networking

Please join fellow participants in an informal happy hour at Tor Taco Bar located directly across the street at 2100 Ross.

Proudly presented by the Tax Section of the State Bar of Texas

Co-Sponsored by:  
Dallas Bar Association Tax Section

### ADDITIONAL INFORMATION

#### Event Location

Belo Mansion  
2101 Ross Ave  
Dallas, Texas 75201

#### Pricing:

Texas Tax Section members: \$295.00  
Dallas Bar Tax Section members: \$295.00  
Non members: \$350.00

Email Anne Schwartz at [annehschwartz@gmail.com](mailto:annehschwartz@gmail.com) or call at (917) 450-6238 for government rates.

#### Parking

Parking is available in the parking garage under the Belo Mansion and is included in your registration fee. The entrance to the parking garage is located on Olive Street.

#### Accessibility Information

If you need any special arrangements made, please contact Anne Schwartz, [annehschwartz@gmail.com](mailto:annehschwartz@gmail.com) or call (917) 450-6238 prior to March 15, 2019 to ensure your needs will be accommodated.

#### Refund Information

If you register and are unable to attend, full refunds will be provided for requests received on or before March 15, 2019. After that date, you will be emailed a copy of the course materials and no refund will be available. To request a refund, please contact Sandra Carlson at the State Bar of Texas Section Accounting Department by phone at (512) 427-1408 or by email [Rhonda.Bridges@TEXASBAR.COM](mailto:Rhonda.Bridges@TEXASBAR.COM).

#### Hotel Accommodations

Below is a list of hotels conveniently located within a 1.5 mile radius of the Tax Law in a Day venue.

<b>Dallas Marriott City Center</b>	650 N Pearl Street	marriott.com
<b>Fairmont Dallas</b>	1717 N Akard Street	fairmont.com
<b>Sheraton Dallas Hotel</b>	400 N Olive Street	marriott.com
<b>Cambria Hotel Downtown Dallas</b>	1907 Elm Street	cambriadallas.com
<b>SpringHill Suites Downtown/West End</b>	1907 N Lamar Street	marriott.com

